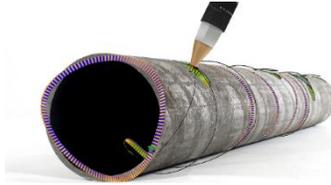


The PypeLine Newsletter - March, 2021

Information for people who use or are considering PypeServer® software for their [Vernon Tool®](#), [Machitech®](#), [HGG®](#), and pre-2020 Watts® pipe profilers



FAQ: "Why should I upgrade my pipe cutter with PypeServer?"

First and foremost, PypeServer will save you time and money. PypeServer connects to your CAD and BIM software to eliminate the need for machine programming, improves cut quality to speed weld prep, and saves pipe. All while being very easy to use.

Second, PypeServer offers advanced part nesting, pipe inventory management, and real-time part production status to reduce the impact of change orders. There's also label printing with QR codes that you can link to spool sheets, fit-up information, field instructions, or any other documents on your network.

Finally, PypeServer will soon allow the control of other shop machines like [RazorGage](#) so its productivity benefits can extend to your other tools.

Answers to a variety of frequently asked questions about PypeServer can be found in our new [FAQ document](#).

You asked for it, you got it: PypeServer at low up-front cost

To determine the savings your own shop can realize with PypeServer, we've created a web-based [ROI calculator](#) that uses your shop's production and labor rates, work flow, and other parameters to give you a savings number you can count on. Most shops find that they can cover the initial cost of upgrading their pipe cutter with PypeServer in just a few months.



That all sounds good, but it can still be difficult to invest cash up-front even if you know it'll pay off later in improved productivity. To help shops get over this hurdle, PypeServer is now offering in-house financing to spread the up-front installation costs of PypeServer over the course of the first year of ownership. This allows you to upgrade your machine with PypeServer at 20% of normal cost and pay for the rest over time with the savings you realize.

[Contact us](#) for the details.

You asked for it, you got it: A universal translator

PypeServer offers more than a dozen different CAD and BIM importers. While most shops only need one or two, many shops produce parts and spools designed by third parties and need a wide range of importers to cover all the design file formats they might need.

To help shops with broad importing needs, we're pleased to announce our new "all you can eat" importer license. This license gives you every importer we offer at the equivalent of a 70% discount. Better still, as we release new importers they'll automatically be included for free.

[Contact us](#) to learn more.



About PypeServer

PypeServer software drives Vernon, Machitech, HGG, and pre-2020 Watts pipe cutting machines with advanced productivity features that help you get more from your investment in automation.

With over 150 customers, we're known for our powerful and easy to use software, attentive customer service, and a [rapid return on investment](#).

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