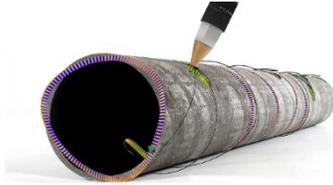


The PypeLine Newsletter - November, 2020

Information for people who use or are considering PypeServer® software for their Vernon Tool®, Machitech®, HGG®, and pre-2020 Watts® pipe profilers



Partner Profile: HGG Profiling Specialists

[HGG](#) is a well-established manufacturer of pipe, box, beam, and pressure vessel cutting systems. Based in the Netherlands and with over 170 employees worldwide, HGG is six times bigger than its nearest European competitor, giving HGG an unrivaled depth in product engineering, manufacturing, and support. HGG is also unique in that it both manufactures advanced profiling machines and uses them to provide cutting services to clients via its in-house shop in the Netherlands. This blended business model means that HGG is constantly testing and improving its products using the same performance and reliability criteria as the customers who buy its machines.

HGG has been doing business in the US since 2000 and recently increased its footprint with the establishment of facilities in Florida and Texas. With its US-based service organization HGG provides a high level of support to its more than 120 North American customers and is well-positioned for growth as the company increasingly targets the mechanical contractor market.

PypeServer is the only third-party software that's [factory authorized by HGG](#) for use with their machines. HGG's partnership with PypeServer makes its machines even more suited to the mechanical contracting market by giving them broad compatibility with the CAD and BIM design tools and unique workflows employed in mechanical fabrication.



HGG Launches the New ProCutter 900 RB

To better address the mechanical contractor market, HGG recently introduced the new [ProCutter 900 RB](#) pipe profiling machine. This profiler features a pipe diameter range of 2"-36", advanced material handling, aggressive pricing, and full compatibility with PypeServer. The ProCutter 900 RB, combined with PypeServer, sets a new benchmark for productivity at an affordable price point. Check out [HGG's 2 minute video](#) on the new machine.

The US launch customer for the ProCutter 900 RB is [MMC Contractors](#). MMC already uses PipeServer in another facility and we're pleased to be their software choice for the first ProCutter 900 RB in the US.



In addition to the new ProCutter 900 RB, PipeServer is compatible with most HGG machines. With a PipeServer upgrade, your HGG machine gains the ability to import spools from a wide variety of CAD and BIM tools, print QR-coded labels that link to drawings and other docs, maintain pipe and part inventory, and unify operation with other machines in your shop and across your facilities. Please [contact PipeServer](#) if you're interested in a PipeServer upgrade for your HGG machine.

Featured Feature: Pipe and Drop Inventory Management

If you keep a lot of pipe on hand, it can be tough to keep track of it all. Add in a bunch of drops of varying lengths and end shapes and things can really get out of control. But built right into PipeServer is the solution to this problem with our pipe inventory function.

To take advantage of pipe inventory tracking, simply measure the length and record the nominal diameter and wall thickness of the pipes in inventory. Then create new virtual pipes with those specs in PipeServer and mark the physical pipes with the Pipe ID assigned by PipeServer.

As PipeServer cuts parts, it'll automatically keep track of how much of each pipe is left as well as the shape of the ends, so you'll never run short and can nest on to previous drops with maximum efficiency.



New Corporate Accounts Program

Now that PypeServer runs on Vernon, Machitech, HGG, and pre-2020 Watts pipe profilers, several of our customers have standardized the operation of their different brands of pipe cutting machines around PypeServer. This reduces the training burden, allows machine operators more flexibility, and even enables designers to stage part designs from one facility for cutting in another.

As a bonus, if your company already runs PypeServer and upgrades one or more existing machines in any of its facilities, you'll get a license fee discount on all of them!

To take advantage of our Corporate Accounts program or for more information, [email us](#).

About PypeServer

PypeServer software imports spools and parts from a wide variety of CAD and BIM tools and drives Vernon, Machitech, HGG, and pre-2020 Watts pipe cutting machines without the need for intermediate programming. We're known for our powerful and easy to use software, attentive customer service, and a [rapid return on investment](#) for our customers.

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