![PypeServer — MAKE WORK FLOW]
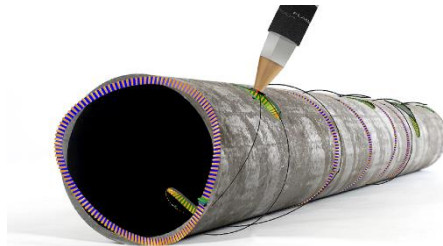
The PypeLine Newsletter for April, 2020

*Information for people who use or are considering PypeServer software
for their Vernon®, HGG®, Machitech®, and pre-2020 Watts® pipe profilers*

Product news: our new STEP file importer is out

PypeServer's new version 2.0 STEP file importer has been released and it's far more capable than before. Now you can visualize an entire spool and import any or all of its parts at once. Further, if the parts are made using standard cuts, PypeServer will parameterize them so they can be easily edited and cut more accurately. [Find out all the details here](#).

If you already have a license to our STEP file importer, this upgrade comes for free. Our customer support team will be in touch to upgrade you soon. If you're in a hurry, [just let us know](#) and we'll get you upgraded right away.

New online tool to calculate your savings with PypeServer

We've created an easy-to-use online calculator to model your savings by using PypeServer. Just head on over to our [ROI Calculator web page](#), punch in a few numbers to characterize the workflow in your shop, and instantly find out how much you could save in labor and material costs.

Skeptical? We'll be happy to send you a spreadsheet with all the calculations so you can check the math yourself.

Free stuff, Just do nothing!

We're happy to announce that included with your license renewal, PypeServer will now extend the manufacturer's factory warranty covering your PypeServer-supplied computer hardware against defects in materials and workmanship. Not only that, but we're making this policy retroactive to all license renewals as of November 1, 2019.

Of course, all the usual manufacturer's exclusions for physical damage, power surges, and abuse still apply but it doesn't matter how long you own your PypeServer computer hardware, we'll keep extending the manufacturer's warranty for as long as you're using it.

Ongoing promotions

1. ***Label Printing is 50% off***
   Our optional label printing feature lets you design your own label templates and automatically print unique labels for each part. Labels can contain any data that's in PypeServer, including part numbers, heat numbers, cut dates, and data imported from CAD. All barcodes and QR code formats are supported so you can easily provide scannable links to your drawings or any other data in your PypeServer system. [Read our flyer](#) to learn more about the PypeServer label printing option.

2. ***Multi-Year Licensing Discounts***
   Save on paperwork and on PypeServer license fees by renewing for more than one year at a time. With 2 years, get a 5% discount. With 3 or 4 years, get a 7% discount. With 5 or more years, get a 10% discount.

3. ***Multi-Copy Licensing Discounts***
   Now that PypeServer runs on Vernon, HGG, Machitech, and pre-2020 Watts pipe profilers, we're pleased to announce discounts for customers who buy more than one copy of PypeServer. If your company already has PypeServer and purchases one or more additional copies for any machine in any shop under the same corporate umbrella, you'll get a license fee discount on *all of them*!

To take advantage of these promotions or for more information, please [contact us](#).

About PypeServer

PypeServer started in 2011 and has been profitable since 2013. Our software is designed to work with a wide variety of pipe cutting machines and to play nicely with the other software tools you use. Earlier this year, we raised $1.5 million to accelerate our Big Plans and to help us weather even a prolonged storm. We're backed by [Ferguson Ventures](#), the venture capital arm of [Ferguson Enterprises](#), so we've got strong partners and exciting things in development. We're known for our powerful and easy to use software, attentive customer service, and a rapid return on investment for our customers.